

**BOARD OF WATER SUPPLY  
CITY AND COUNTY OF HONOLULU  
REQUEST FOR SOLE SOURCE**

DATE: July 27, 2021

TO: ERNEST Y.W. LAU, P.E.  
Manager and Chief Engineer

VIA: Procurement Office

FROM: Henderson Nuuhiwa  
Program Administrator, Information Technology Division

RE: REQUEST FOR SOLE SOURCE AWARD

Pursuant to §103D-306, Hawaii Revised Statutes (HRS), and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules (HAR), I am requesting that a sole source award be approved to purchase the following:

**Vendor Name & address:**

Clipper Controls  
660 Bercut Drive  
Sacramento, CA 95811

**Amount of the contract:**

\$13,876.43 ✓

**Term of the contract:**

One-time purchase ✓

**Prior sole source contract numbers and dates:**

BWS 18-01-SS – July 31, 2017  
BWS 20-03-SS – December 24, 2019

**Description of the goods to be purchased:**

Portable Ultrasonic Clamp-on Flow Meter – General Electric Parameters Transport PT900 with transducers and hard-shell carrying case.

**Explanation how the unique features, characteristics or capabilities are essential for the BWS to accomplish its work:**

The Board of Water Supply (BWS) uses flow meters to measure the flow rate of water moving through pipelines. Portable flow meters are used for the Hydraulic Model Calibration Program (HMCP) to ensure the Supervisory Control and Data Acquisition (SCADA) recording is accurate at water system flow monitoring locations. Flow meters are utilized for flow verification to ensure accuracy of water usage at various sites on the island.


BWS requires the General Electric Panametrics TransPort PT900 Ultrasonic Flow Meter for the following reasons:


1. The GE Panametrics TransPort PT900 Flow Meter is necessary to replace the Information Technology Division (IT) – Technical Engineering Projects (TEP) Branch’s existing Siemens Ultrasonic Flow Meter (SN U23094 purchased June 2008). Per the Hydraulic Modeling Calibration Program’s (HMCP) 2019 Strategic Plan, the existing Siemens flow meter is beyond the recommended life expectancy of 10 years, giving rise to the potential for equipment failure or inaccurate measurements. The currently owned model of Siemens flow meter is no longer sold.
2. Replacement with a Panametrics flow meter is consistent with current software programming when downloading data from device to PC. The flow meter will be controlled using a no-cost application uploaded to an existing tablet device. No additional PC software is required for this purchase.
3. The GE Panametrics TransPort PT900 features a new clamping fixture, compact flow transmitter, and Bluetooth wireless tablet interface that allows for streamlined operation and data acquisition.
4. The GE Panametrics TransPort PT900 delivers measurement with high levels of user confidence. There is minimal confusion or repositioning with installation of the new clamping fixture, a problem generally experienced with other brands.
5. The flow meter transmitter provides Bluetooth communication to a tablet device, eliminating the inconvenience of commuting the separate boxed digital flow meter consistent with other brands.
6. TEP Staff is familiar with Panametrics TransPort PT900 flow meter setup, operation, and data retrieval procedures. The tablet application, which provides a graphic user interface for the unit’s programming controls, is not an option found with other commercially available flow meters known to TEP. The Panametrics flow meter programming, installation, and data extraction procedures are anticipated to result in a reduction of man hours required for flow metering activities.
7. Without the Panametrics flow meter, the work process would be interrupted and/or delayed.

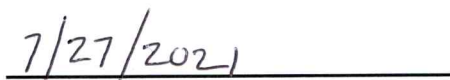
**Other possible sources for the goods that were investigated but do not meet the BWS’s needs:**

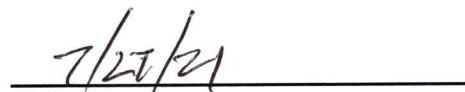
As the only Hawaii distributor from Panametrics a Baker Hughes Company (formerly owned by GE Oil & Gas), Clipper Controls is the only distributor of the TransPort PT900 Flowmeter.

**I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.**

  
**Requestor**

  
**Division Head**

  
**Date**

  
**Date**

Direct Questions to: Andrew Keane

Phone:



Posting dates pursuant to §3-122-82, HAR: JUL 30 2021 to AUG 09 2021


**REVIEWED AS TO PROCUREMENT FORM:**

  
Procurement Office

8/9/2021  
Date


**CERTIFIED AS TO AVAILABILITY OF FUNDS:**

2022-820-3021  
(5835.1270. ER20)

  
FINANCE MH  
7/28/21

7/29/21  
Date

**APPROVED AS RECOMMENDED/ NOT APPROVED**

  
ERNEST Y. W. LAU, P.E.  
Manager and Chief Engineer

8/10/2021  
Date RN



December 9, 2019

Panametrics a Baker Hughes Company

To whom it may concern:

This letter is an official statement from **Panametrics a Baker Hughes Company**, that **Clipper Controls** is our primary, contracted, authorized Measurement Controls Rep, with primary sales responsibility for the following territories:

- Northern California
- Northern Nevada
- Hawaii

As our business partner, Clipper Controls is allowed to specify, submit quotations, extend previously approved warranties and act in the best interest of GE Oil & Gas as the factory would do upon any of its numerous clients and customers.

Clipper Controls is headquartered at:  
660 Bercut Drive  
Sacramento, CA 95811

This document is valid through December 31, 2022

Sincerely,  
*William Gannon*  
Channel Manager  
Panametrics a Baker Hughes Company





# Honolulu Board of Water Supply Small Purchase Request for Quotes

Division: Information Technology Date: 7/8/2021

Contact Name: Andrew Keane Phone: [REDACTED]

**PLEASE PROVIDE A WRITTEN QUOTATION for the following good/service/construction**  
(Describe below or  see attached specifications including additional information or terms (i.e. delivery time, warranty period, etc.): **Total Sum Price shall be based on F.O.B. places of destination. Price quote must be good for a minimum of 30 days.**

Quotation Deadline: \_\_\_\_\_ Via email to: [REDACTED]

### VENDOR TO COMPLETE THIS SECTION

Item No.	Description of Item	QTY	UNIT PRICE	TOTAL PRICE
PT9-SYS-1C-1-E-0-HC-TG-C48CCI	GE Panametrics TransPort PT900 Portable Ultrasonic Liquid Flow Meter (Single Channel)	1	\$12,793.00	\$12,793.00
	Pair of Large pipe C-RR transducers, 6" or larger pipe size, including PT9 portable clamping fixture.	1	INCL	-
	Hard shell carrying case	1	INCL	-
	Pipe wall thickness gauge	1	INCL	-
	Additional chain assembly for mounting on pipe sizes up to 48"	2	\$137.00	\$274.00
By submitting this quote the Vendor acknowledges and accepts the Board of Water Supply's Terms and Conditions found at: <a href="https://www.boardofwatersupply.com/bws/media/files/procurement/purchase-orders/gtc-purchase-orders-2020-01r.pdf">https://www.boardofwatersupply.com/bws/media/files/procurement/purchase-orders/gtc-purchase-orders-2020-01r.pdf</a>			Shipping/ Handling	\$185.00
			All applicable taxes & fees	\$624.43
			<b>TOTAL SUM PRICE</b>	<b>\$13,876.43</b>

Company Name: Clipper Controls Inc. Phone [REDACTED]

Address: 660 Bercut Dr Sacramento CA 95811 Proposal / Quotation No.: CCIQ25162-01

Signature: [Signature] Date: 7/8/2021

Print Name: Craig Johnson Email [REDACTED]

Title: Captain

**PLEASE RETURN THIS COMPLETED FORM VIA EMAIL TO THE EMAIL ADDRESS STATED ABOVE**



**STATE OF HAWAII  
STATE PROCUREMENT OFFICE**

**CERTIFICATE OF VENDOR COMPLIANCE**

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs

**Vendor Name:** **CLIPPER CONTROLS, INC.**

**Issue Date:** **08/12/2021**

**Status:** **Compliant**

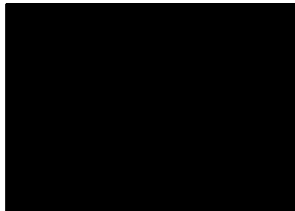
Hawaii Tax#:

New Hawaii Tax#:

FEIN/SSN#:

UI#:

DCCA FILE#:



**Status of Compliance for this Vendor on issue date:**

<b>Form</b>	<b>Department(s)</b>	<b>Status</b>
A-6	Hawaii Department of Taxation	Compliant
8821	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Compliant
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

**Status Legend:**

<b>Status</b>	<b>Description</b>
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information

**BOARD OF WATER SUPPLY  
CITY AND COUNTY OF HONOLULU**

July 30, 2021  
(Date Notice Posted)

NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD

The Chief Procurement Officer is reviewing a request to make a sole source award to Clipper Controls to purchase Portable Ultrasonic Clamp-on Flow Meter – General Electric Parameters Transport PT900 with transducers and hard-shell carrying case.

The award shall be made to:

Name of Vendor: Clipper Controls  
Address of Vendor: 660 Bercut Drive  
Sacramento, CA 95811  
Cost: \$13,876.43 Purchase Order

Direct any inquiries to: Kathy-Jean Hoffman

Address: Board of Water Supply  
Procurement Office  
630 S. Beretania St.  
Honolulu, HI 96843

Telephone No.:



Email:



Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Manager and Chief Engineer  
Board of Water Supply  
630 S. Beretania St., Room 201  
Honolulu, HI 96843

Telephone No.



Sole Source Reference No.: BWS 22-01-SS