

HONOLULU BOARD OF WATER SUPPLY (BWS) REQUEST FOR SOLE SOURCE

DATE: SEPTEMBER 11, 2020

TO: ERNEST Y. W. LAU, P.E.
MANAGER AND CHIEF ENGINEER

VIA: KATHRYN-JEAN HOFFMAN
PROCUREMENT AND SPECIFICATIONS SPECIALIST VI

FROM: MICHAEL FUKE
PROGRAM ADMINISTRATOR
FIELD OPERATIONS

SUBJECT: REQUEST FOR SOLE SOURCE AWARD FOR SENSUS USA, INC.,
OMNI TURBINE METERS

Pursuant to Section 103D-306, of the Hawaii Revised Statutes (HRS) and Subchapter 9, Chapter 3-122 of the Hawaii Administrative Rules, I am requesting that a sole source award be approved to purchase the following:

Vendor Name & Address:

Sensus USA, Inc.
637 Davis Drive
Morrisville, North Carolina 27560

Amount of the Contract: Estimated Contract Amount of \$24,416.21 ✓

Term of the contract: Single purchase. ✓

Prior Sole Source Contract numbers and dates: C16555201, 12/11/2015; C17555201, 03/06/2017; C18555202, 04/20/2018

Description of goods to be purchased:

- Omni 3-inch turbine meter,
- Omni 4-inch turbine meter,
- Omni 8-inch turbine meter.

Explanation how the unique features, characteristics or capabilities are required for BWS use:

The Board of Water Supply (BWS) has been using the Sensus Automatic Meter Reading (AMR) hardware and software for more 15 years. As components in the AMR system reach the end of their service life, it is important to obtain replacement components that are fully compatible with the existing Sensus AMR system.

Ernest Y. W. Lau
September 11, 2020
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The meters manufactured by Sensus are part of a system to collect water consumption data and transmit that data to AMR data collection vehicles, or to Advanced Metering Infrastructure (AMI) data collection towers. Sensus is the sole manufacturer of the goods to be purchased that is compatible with the current BWS system.

Other possible sources for the goods

None

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods described above are available through only one (1) source.

Direct Questions to: Michael Fuke

Phone: (808) 748-5505

Jason Nikaido Digitally signed by Jason Nikaido
Date: 2020.09.14 11:28:53 -10'00'

Mike Fuke Digitally signed by Mike Fuke
Date: 2020.09.14 13:50:26
-10'00'

Requestor

Division Head

September 14, 2020


September 14, 2020

Date

Date

Posting dates pursuant to Hawaii Administrative Rules Section 3-122-82: SEP 22 2020 to SEP 30 2020

REVIEWED AS TO PROCUREMENT FORM:


KATHRYN-JEAN HOFFMAN
Procurement & Specifications Specialist VI *am*

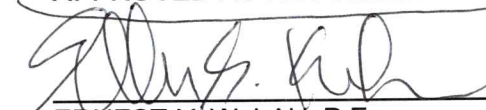
9/30/2020
Date

CERTIFIED AS TO AVAILABILITY OF FUNDS:


FINANCE

2021-820-3021
(5585.1110)
9/21/20
Date

APPROVED AS RECOMMENDED/ NOT APPROVED:


ERNEST Y. W. LAU, P.E.
Manager and Chief Engineer

10/01/2020
Date *PN*

*MH
9/17/20*

**BOARD OF WATER SUPPLY
CITY AND COUNTY OF HONOLULU**

September 22, 2020
(Date Notice Posted)

NOTICE OF INTENT TO ISSUE A SOLE SOURCE AWARD

The Chief Procurement Officer is reviewing a request to make a sole source award to Sensus USA, Inc. to purchase various sizes of Omni Turbine Meters.

The award shall be made to:

Name of Vendor: Sensus USA, Inc.
Address of Vendor: 637 Davis Drive
Morrisville, North Carolina 27560
Cost: \$24,416.21, Purchase Order

Direct any inquiries to: Kathy-Jean Hoffman

Address: Board of Water Supply
Procurement Office
630 S. Beretania St.
Honolulu, HI 96843

Telephone No.: (808) 748-5071

Email: fn_procurement@hbws.org

Submit written objection(s) to this Notice of Intent to Issue a Sole Source Award contract within seven (7) calendar days from the date this notice was posted to:

Manager and Chief Engineer
Board of Water Supply
630 S. Beretania St., Room 201
Honolulu, HI 96843

Telephone No. (808) 748-5151

Sole Source Reference No.: BWS 21-03-SS



Honolulu Board of Water Supply Storeroom Small Purchase Request for Quotes

Division: Field Operations Date: 8/19/2020

Contact Name: Dee Gruetter Phone: (808) 748-5588

PLEASE PROVIDE A WRITTEN QUOTATION for the following goods: Sensus T2-Turbine Meters
(Describe below or see attached specifications including additional information or terms (i.e. delivery time, warranty period, etc.): **Total Sum Price shall be based on F.O.B. to BWS Kalihi Yard Storeroom, 2442 Kini Place, Honolulu, Hawaii 96819. Price quote must be good for a minimum of 30 days.**

Quotation Deadline: August 24, 2020 Via email to: dgruetter@hbws.org

VENDOR TO COMPLETE THIS SECTION

QUANTITY	DESCRIPTION for 1001	MANUFACTURER & MPN	UNIT PRICE (INCLUDES TAX & SHIPPING)	TOTAL
3	METER, SENSUS OMNI 3" TURBINE, w/ strainer & test riser (BWS SO09T)	Sensus Omni T2	\$1,096.84	\$3,290.52
5	METER, SENSUS OMNI 4" TURBINE, w/ strainer & test riser (BWS SO12T)	Sensus Omni T2	\$1,967.13	\$9,835.65
2	METER, SENSUS OMNI 8" TURBINE, w/ strainer & test riser (BWS SO18T)	Sensus Omni T2	\$5,645.02	\$11,290.04
Notes: 1. Taxes and shipping must be included in the <u>Unit Cost</u> , not listed as separate line items. 2. Price quotation must be good for a minimum of 90 days.			*GRAND TOTAL	\$24,416.21

Company Name: Sensus USA Phone (909) 553-1399

Address: 637 Davis Drive
Morrisville, NC 27560

Proposal / Quotation No.:

Signature: William J Boyd

Date: 8/19/2020

Print Name: William J Boyd

Email: bill.boyd@Xyleminc.com

Title: Sr Account Development Manager

PLEASE RETURN THIS COMPLETED FORM VIA EMAIL TO THE EMAIL ADDRESS STATED ABOVE

637 Davis Drive
Morrisville, NC USA
www.sensus.com



August 19, 2020

Mr. Mike Fuke
Honolulu Board of Water Supply
630 South Beretania Street
Honolulu, HI 96843

Mr. Fuke,

Sensus is the sole manufacturer of the Omni product line and utilizes patented measurement technology to enhance accuracy and increase useable life. These meters are manufactured in our plant in Uniontown, PA USA.

Mr. Fuke, I hope this answers all your questions regarding this product. Should you have a need for any further information, please feel free to contact me at any time.

Regards

William J Boyd

William J (Bill) Boyd
Senior Account Development Manager
Southern California, Southern Nevada, Hawaii

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